Help Wanted: Kia of Dartmouth

Client Care Specialist (Dartmouth, MA)
Compensation: Salary and Commission

Employment type: full-time

Are you a friendly, energetic person, with a great attitude and verbal skills? E-mail me your resume and cover letter because we have a great career opportunity for you in our Business Development Center at Kia of Dartmouth!

As a Client Care Specialist you will be extensively trained using industry leading tools to answer customer questions and schedule appointments to visit our dealership. Additionally, you will be responsible for outbound follow up calls, but absolutely NO COLD CALLING or car sales.

Strength in both appointment setting and building product value are required (don't worry we train you for everything). Candidates should have superior telephone skills, some computer experience, able to grasp new concepts quickly and an overwhelming need to succeed. Prior experience in the automotive industry not required, in fact not preferred. Compensation includes: Salary, Commission as well as health, dental insurance!

All candidates must be able to work some weekends, some evenings, and be able to pass a pre-employment drug screening.

Leading Automotive Retailer Seeks a Hungry Tiger!
Our top performers earn 100K yearly! Even if you have little or no automotive experience, our training program will teach you the skills required for success.

We are looking for the following qualities:

Goal oriented person with a history of achieving success

Professional appearance
Ability to work with a computer
Professional phone skills
Ability to write professional e-mails

To be considered for this position, please follow the below directions:

jbraga@kiaofdartmouth.com. Included in your e-mail, please tell us in 100-200 words why we should consider you as an applicant. Make a video with your smartphone or video camera and sell us an object such as your vehicle or an item in your house. We don't expect it to be perfect; we just want to see your creativity and passion. All qualified applicants who complete the above steps will be rewarded with an interview.