## Fast Phone Fix offers affordable phone, tablet and computer repair along with superlative service

Can you imagine life unconnected? A day without a smartphone, laptop or tablet? No internet whatsoever? Being connected is the way of the world in this day and era and it's uncommon for hours to pass without checking in. We keep one eye on our personal life, family and friends and the other on business aspects like important emails, queries from customers and even faxes. Of course, we also look towards the internet for our entertainment – pictures of celebrities, funny cat videos, and downloading the latest hit from our favorite musical artists.

The number of people using tablets, phones and computers has grown exponentially and manufacturers are barely keeping up in spite of full steam ahead production schedules. Did you know that with smartphones alone we have crossed the 2 billion mark? And that by 2019 it is expected to more than **double** and reach 5 billion? There are more phones in China than there are Americans!



You're in good hands with Altun

or Seimur at the helm, doing what they love to do.

No one enjoys being disconnected from this flow or having something interferes with the quality of our interaction. A dying or dead battery is a real bummer. A cracked screen, a key that won't work, or a charging port that has fried and gone south is a genuine frustration. A frustration that can disrupt a night of plans with friends, a meetup with family or even money if that disruption is an important one from a customer.

So, when we take a technological hit — and we all do and we all will, it's inevitable — we want that downtime to be as short as possible and equally as important, as affordable as possible. In addition, we want someone that can be trusted not to fluff or inflate the real issue as a way to charge more money, knowing full well that we don't have a choice but to have it fixed. What happens with auto mechanics happens in the tech repair industry, because when you don't full understand how something works, it's easy to be duped.

Fast Phone Fix is the go to place for those of us at New Bedford Guide and we are all very tech "heavy" and rely on our devices to function and perform. Though the store only recently opened – August of this year – owner Altun Bakhshaliyev (who I'll refer to as Altun for obvious reasons) has been around smart devices since he was young. He was always tinkering, taking apart devices and repairing them. It's just something he loves to do and the reason why he pursued a career in the industry, graduating from the Computer Systems Institute in Boston.

After a foray with the Apple Store in Boston, he moved to the South Coast and began to work at a chain store in Dartmouth. While there he saw time and again something that bothered him: many of the customers were university students who couldn't afford the rates being charged because they were on a very limited budget.



Fast Phone Fix fixes more than smart phones, but tablets, and laptops.

Having to see people turn around and leave without the repair didn't sit well with him. He always wanted to work for himself and own his own business, and knew that if he did so, he wouldn't have to charge the exorbitant rates and those people – not just university students, but anyone – would be able to afford the fix.

So, opening up his shop, with the assistance of good friend Seimur Hasanov, he put these fixes within an reach of those of us in greater New Bedford. Usually mom and pop stores are squashed by chain stores, but in this case, it birthed one!

So, when Altun was scouting for a location, he wanted to be close to UMass for the aforementioned reasons. He wanted to help the young crowd, but knew he couldn't directly compete with the big chain store. So, he decided on downtown New Bedford, near the community college which also enabled him to make his dream of owning a business a reality.

Altun and Seimur fix all kinds of phones, laptops and tablets and best of all most repairs can be done in minutes without you even leaving. For that very reason, he has computers for guests to use while they wait. "It takes between 10 minutes and an hour. We use original parts and after fixing we give you six month warranty and also we sell cheap and qualitative phone accessories like cases, screen protectors and other things." elaborated Altun.



The guys at Fast Phone Fix will even deliver the repaired device to your home or office!

If you are in a rush or have other things to do and the repair is a longer wait, you can simply drop of the phone, go about your business and guess what? Altun or Seimur will deliver your device to your home or office later in the day. Crazy, right?

With Fast Phone Fix you find two guys who can't imagine doing anything else — they love the internet, their phones, laptops and tablets like we all do. They know what it's like to have downtime and how much we rely on affordable, quick repairs. They get a genuine kick out of the responses from satisfied customers — the look on people's faces when one of them steps out to feed a waiting customer's meter is pretty priceless. Always good for a chuckle.

If you need any more incentive to jump ship from that chain store where you are a number, not a name, Altun offers a free case or screen protector with **any** repair. And because it was the university students that inspired his move into his own business, he offers all students a 15% discount. That's all the time. In addition, they also sell used, unlocked phones – worry-free since they come with a one year warranty. Maybe you are sick of paying an arm and a leg to repair your phone or computer and looking for something more affordable. Perhaps you want to walk into a store where the same person is behind the counter and he actually knows your name. How about customer service from people who are serving you because it's what they love to do, instead of what they have to do? Altun and Seimur will turn your technological nightmares into a positive experience. You'll get quick, friendly and affordable service each and every time. It's a no-brainer.

## Fast Phone Fix 283 Union Street New Bedford, MA Mon-Sat: 9:00am-10:00pm Sun: 9:00am-8:00pm

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